

Frank Fernandez



Will Packer



Leocadia I. Zak



Clyde Higgs



Felicia Moore



Steve Selig



Venessa Harrison



Michael Hollingsworth





**Kevin Levent**

President and CEO  
**BH&G Real Estate Metro Brokers and Coldwell Banker Commercial Metro Brokers**

Kevin Levent, president and CEO of Better Homes and Gardens Real Estate Metro Brokers and Coldwell Banker Commercial Metro Brokers, has been in the business for more than 35 years and is recognized nationally as an industry leader. He manages both brands as well as the mortgage, insurance, and title divisions of Metro Brokers, which has 2,400 sales associates in 26 offices throughout the region. An Atlanta native, Levent is a licensed broker in Georgia, Alabama, Tennessee, and North and South Carolina.

**HIDDEN TALENT** I have a contractor's license for residential and light commercial structures.

**HOBBIES** ATV riding

**FAVORITE ATLANTA PLACE TO VISIT** Stone Mountain

**BUCKET LIST** Getting my kids married



**Jenny Pruitt**

Founder and CEO  
**Atlanta Fine Homes Sotheby's International Realty**

Jenny Pruitt established Jenny Pruitt & Associates in 1988, two decades into her real estate career. In 2007, she and her business partner, David Boehmig, opened Atlanta Fine Homes Sotheby's International Realty. Today the company's 430 agents are among the most accomplished real estate professionals in metro Atlanta, with more than \$2.4 billion in sales in 2017. A third-generation Atlantan, Pruitt is the recipient of numerous accolades and serves on the boards of the Carter Center and the Metro Atlanta Chamber of Commerce. She is also a director of the Buckhead Coalition and is active in Habitat for Humanity.

**NOTABLE ACHIEVEMENTS** Atlanta Realtors Association Sally Washburn Lifetime Achievement Award (2016), Council for Quality Growth Four Pillar Tribute (2016), Atlanta Realtors Association E.A. Isakson Award (2006), YWCA of Greater Atlanta Academy of Women Achievers (2004)

**HOBBIES** Reading, painting angels, walking  
**FAVORITE TV SHOW/MOVIE** *Blue Bloods, Forrest Gump*

**BEST ADVICE RECEIVED** Find your passion so work will never seem like work.



**David J. Tufts**

President and Principal Broker  
**Ansley Developer Services**

David Tufts is a national sales and marketing expert specializing in new-construction residential real estate developments. After a decade of real estate sales in New York City, Tufts started the Condo Store in Atlanta in 1993. Achieving a billion-dollar year in 1999, Tufts merged his company with Coldwell Banker, growing the combined entity into one of the largest and most profitable new-home-sales companies in the country. Tufts joined Bonneau Ansley in 2016 to create Ansley Developer Services.

**EDUCATION** Williams College

**HOMETOWN** Boston, Massachusetts

**HIDDEN TALENT** Frustrated artist

**HOBBIES** Sailing, swimming, painting

**CHARITIES** Human Rights Campaign, Humane Society, Cape Ann Museum

**BUCKET LIST** Sharpen my foreign-language skills



**Keith Hurand**

Division President  
**Century Communities**

Keith Hurand has nearly 30 years of experience in residential, commercial, multifamily, high-rise, and industrial real estate development, construction, and mergers and acquisitions. Currently division president for Century Communities in Atlanta, Hurand was previously president and chief operating officer of Newland Real Estate Group's East Coast operation. He began his career in 1989 as a field engineer and project manager at General Electric in the Power Systems Division, eventually becoming district manager of engineering services.

**EDUCATION** University of South Florida

**HOMETOWN** Steubenville, Ohio

**TOUGHEST CHALLENGE** I almost lost my oldest son, and it made me realize your whole world can change in one minute and that you're never prepared. Enjoy life and every experience it brings and focus on what's really important to you.

**WHAT I'D TELL MY 18-YEAR-OLD SELF** Trust me, you don't know it all.

**FAVORITE ATLANTA PLACE TO VISIT** State Bank Amphitheater at Chastain Park for concerts



**Ryan R. Marshall**

President and CEO  
**PulteGroup**

In 2016, Ryan R. Marshall was promoted to president and CEO of PulteGroup, one of the nation's most geographically and product-diverse home builders. With operations in 26 states, the company serves all major consumer groups through its family of national brands, which includes Pulte Homes, Centex, Del Webb, DiVosta Homes, and John Wieland Homes and Neighborhoods. Marshall most recently served as PulteGroup's president, with responsibility for the company's home-building operations and its marketing and strategy departments. Previously he was executive vice president of homebuilding operations, and he's also served as Southeast area president, Florida area president, division president in both South Florida and Orlando, and area vice president of finance.

**EDUCATION** University of Utah, Arizona State University (MBA)



**Allan P. Merrill**

President and CEO  
**Beazer Homes USA**

Allan P. Merrill has been president and CEO of Atlanta-based Beazer Homes USA since 2011. He joined the company in 2007 as its chief financial officer and executive vice president. Previously Merrill served as executive vice president of strategy and corporate development for the real estate listing company Move, and as president of Homebuilder.com. He also spent 13 years with UBS Investment Bank and its predecessor, Dillon, Read & Co. He is a member of the Urban Land Institute, and serves on the Policy Advisory Board of Harvard University's Joint Center for Housing Studies and on the board of the Homebuilding Community Foundation.

**EDUCATION** Wharton School of the University of Pennsylvania

**BOARD MEMBERSHIPS** Builder Homesite, Metro Atlanta Chamber of Commerce

Residential Real Estate Developers



**Paul Corley Jr.**

CEO  
**Edward Andrews Homes**

With more than 25 years of homebuilding experience—including over a decade as CEO of one of the region's top residential community developers—Paul Corley Jr. established Edward Andrews Homes in 2007, and has spearheaded its growth. Corley is active in the day-to-day management of the firm, guiding the overall direction and growth strategy, and leads its land acquisition and development, relying on his ability to envision the future development of large tracts of land into award-winning communities.

**EDUCATION** University of Florida

**NOTABLE ACHIEVEMENTS** Corley is active in numerous industry associations, including the Greater Atlanta Home Builders Association, the National Association of Home Builders, and the Atlanta-area Council for Quality Growth, where he serves on the executive board of directors. He's also a long-standing member of the Urban Land Institute and its Council for Community Development.



**Steven DeFrancis**

Founder and CEO  
**Cortland Partners**

Steven DeFrancis has more than 20 years of experience in complex multifamily development and management, specializing in unique development and value-add opportunities. He founded Cortland Partners in 2005 to focus on in-town, mixed-use, multifamily developments. Under DeFrancis's leadership and through its unique approach to the renovation process, the firm has become the industry's sole institutionally scaled, value-add platform. Its portfolio to date exceeds \$7.6 billion of multifamily assets in 12 states, primarily the Southeast, Midwest, and Texas.

**EDUCATION** University of Georgia Terry College of Business

**FIRST JOB** Busboy at Fuddrucker's

**FAVORITE TV SHOW** *Billions*

**FAVORITE TRAVEL DESTINATION** Cashiers, North Carolina

**FAVORITE ATLANTA PLACE TO VISIT** The Varsity

**WHO'D PLAY ME IN A BIOPIC** Brad Pitt



**Tom Hill**

East Region President  
**D.R. Horton**

As East Region president of Texas-based D.R. Horton—the country's largest new-home builder by volume—Tom Hill is involved in all aspects of land acquisition, development, construction, sales, and operations in the Atlanta and Tampa markets. A native of Mount Olive, North Carolina, he's been in the homebuilding industry for 25 years, joining Horton in 1997.

**EDUCATION** Georgia State University

**WHY I CHOSE THIS WORK** I have always had a passion for real estate, dating back to my early days, when my parents would look at homes for themselves. That fortunately led me into a career where I have been able to do what I enjoy each day. We build a lot of homes each year, but knowing that we are building them one at a time for a particular family, where their dreams and children will flourish, is a great feeling.

**FIRST JOB** Busing tables at a Chinese restaurant. A tough boss at a young age will shape you.

**INSPIRING PERSON** My father, who always worked hard and taught me to value every dollar, dime, and penny, and the importance of family



**Marc Pollack**

Chairman  
**Pollack Shores Real Estate Group**

As chairman, Marc Pollack is responsible for Pollack Shores' strategic planning, investor relations, and project delivery, and supervision of all of the firm's activities. As founder, he has more than 35 years of experience in the multifamily real estate business, and has been responsible for the development, acquisition, disposition, and management of more than 30,000 housing units valued at more than \$3 billion. Previously he served as president of Lane Investment and Development, where he led a team responsible for completing 86 projects across the Southeast, including within Atlantic Station and Lindbergh City Center. Pollack serves on numerous professional associations and committees and was a real estate instructor in Emory's Goizueta School of Business for many years.

**EDUCATION** Emory University, Georgia State University (EdM)

**CHARITIES** Art and garden institutions. Served on boards involved in the nonprofit affordable-housing arena in Atlanta for the past decade.

**TOUGHEST CHALLENGE** Real estate's cycles

**FAVORITE ATLANTA PLACE TO VISIT** Atlanta Botanical Garden

**BY THE NUMBERS**

**Our 500's Most Inspiring Person**

1  
Mom

2  
Dad



**Pam Sessions**

President  
**Hedgewood Homes**

As owners and operators of Hedgewood Homes, Pam Sessions and her husband, Don Donnelly, have designed and built more than 4,000 houses in the Atlanta region since 1989, including award-winning, smart-growth homes in neighborhoods such as Vickery Village, Woodstock Downtown, Alpharetta City Center/Voysey, and Manchester. Prior to beginning her homebuilding career, Sessions—who received her bachelor's in fine arts from the University of Georgia—studied photography with Ansel Adams and worked with the landscape photographer and writer Dave Bohn.

**EDUCATION** University of Georgia

**HOMETOWN** Atlanta, Georgia

**NOTABLE ACHIEVEMENTS** Congress for New Urbanism Charter Award (2008), Urban Land Institute Development of Excellence Award (2006), *Professional Builder* National Builder of the Year (2003)

**FAVORITE BOOK** *Angle of Repose* by Wallace Stegner

**FAVORITE TV SHOW** *The Marvelous Mrs. Maisel*